

Thank you for your enquiry regarding occupying one of our properties for lease. In order that we may maintain the high standards of the asset, we would ask that you complete the following application and questionnaire and return same to our office for consideration.

Please Note: This is an application form only to lease the premises and/or to take an assignment of a lease. It does not signify any acceptance by the owner of you as lessee and/or any consent to a proposed assignment of an existing lease.

As we may be in partnership for a number of years, we ask you to complete all details in full to avoid any delays.

1. PROPERTY ADDRESS:

2. PROPOSED LESSEE NAME (SOLE TRADER, PARTNERSHIP, COMPANY):

3. PROPOSED LESSEE ADDRESS (RESIDENTIAL, REGISTERED OFFICE IF COMPANY):

4. CURRENT TRADING NAME:

5. NO. OF EXISTING STORES & LOCATIONS (ATTACH LIST IF REQUIRED):

6. TYPE OF BUSINESS:

Date Business Commenced: _____

7. FULL DESCRIPTION OF PRODUCTS TO BE SOLD:

8. ARE YOU A FIRST TIME RETAILER? Yes No (please tick)

If yes, what is current occupation: _____

9. PERCENTAGE OF SALES YOU WOULD EXPECT TO COMMIT ANNUALLY TO ADVERTISING YOUR STORE IN THE CENTRE:

_____ %

10. STATE WHAT YOU FEEL THE "POINT OF DIFFERENCE" IS THAT YOUR BUSINESS WILL OFFER OVER OTHER BUSINESSES OF A LIKE NATURE ALREADY OPERATING IN THE AREA:

11. TOTAL COST OF ESTABLISHING BUSINESS:

(a) Fitout costs, cost of franchise (if applicable), other costs: \$ _____

(b) The funds necessary to meet the above contract price are represented by:

Cash \$ _____

Loan funds (state source) \$ _____

Leasing \$ _____

Other \$ _____

TOTAL: \$ _____

(c) In what ways can you see improving the turnover of the current business?

12. YOUR INDEPENDENT ESTIMATED TURNOVER FOR YOUR FIRST 12 MONTHS:

\$ _____

Estimated average sales per customer: \$ _____

13. WILL YOU BE MANAGING THE BUSINESS ON SITE YOURSELF OR APPOINTING A STORE MANAGER? (Please tick the appropriate box)

Managing Self

Appointing Manager

14. WHAT WOULD YOU ANTICIPATE THE STORE'S STAFFING REQUIREMENTS WILL BE?

Number of full-time: _____ part-time: _____ casual: _____

Percentage of wages to sale: _____ %

15. BUSINESS REFERENCES:

A request for the Landlord's consent to an assignment of the lease must be in writing and the Tenant must provide the Landlord with such information as the Landlord reasonably requires about the financial resources and business experience of the proposed assignee (Section 61 (2) of the 2003 Act).

(a) Name of Contact: _____

Address: _____

State: _____ Postcode: _____

Company: _____

Telephone: _____ Fax: _____

(b) Name of Contact: _____
Address: _____
State: _____ Postcode: _____
Company: _____
Telephone: _____ Fax: _____

(c) Name of Contact: _____
Address: _____
State: _____ Postcode: _____
Company: _____
Telephone: _____ Fax: _____

16. BANKERS:

Branch address: _____

Postcode: _____
Manager: _____ Phone: _____ Fax: _____

17. SOLICITORS:

Address: _____

Postcode: _____
Contact: _____ Phone: _____ Fax: _____

18. FULL NAMES AND ADDRESSES OF DIRECTOR IF PROPRIETARY LIMITED COMPANY:

(a) Full name: _____
Residential address: _____
State: _____ Postcode: _____
Telephone: _____

(b) Full name: _____
Residential address: _____
State: _____ Postcode: _____
Telephone: _____

19. COMPANY STRUCTURE (whether formed yet or proposed to be formed):

(a) Date of Incorporation: _____
State Incorporated: _____

(b) Authorised Capital: _____ shares at a normal value of \$ _____ ¢ each.

(c) Issued Capital: _____ shares of \$ _____ ¢ each paid to
_____ \$ _____ ¢ per share.

NOTE: Please attach the following to your application:

- A copy of your Company's last annual report or profit and loss statement and balance sheet;
- Certificates of Incorporation and Certificate of Registration of Business Name;
- Photographs, if you feel it may assist your submission;
- At least 2 business references;
- Copies of titles' and
- Copies of statements supporting cash and share holding.

As you would appreciate, for us to enter into a business arrangement with you, it will be necessary to contact all reference noted above.

We would suggest that you mention to your referees that we will be contacting them at some time in the future.

Thanking you for your assistance.