

real estate news



By **Wayne Marriott**, Principal, Marriott Lane Real Estate

The Davis name is back in Artarmon



Homeowners who have lived in the Artarmon area for more than a few years will remember Gil Davis and the Richardson & Wrench Artarmon brand (subsequently Hometraders Gil Davis & Associates) as the leading local real estate office in the area for over two decades. Between 1984 and 2008, Gil and his team handled up to 80% of Artarmon properties sold in any given year. Gil is not only a legend in real estate circles, but was widely respected within the local Artarmon community for his unwavering professionalism and ethical approach to selling property. In short, if you owned or bought property in Artarmon, you were talking to Gil and his team.

out as a sales assistant for her father and subsequently worked at Richardson & Wrench in Turrumurra. All her life Rebecca has been absorbing the business, the market and the practices, protocols and ethics that made her father Number 1 in Artarmon real estate.

Rebecca brings integrity, dedication and a lifetime of real estate knowledge to the Artarmon marketplace. She is an enthusiastic, personable individual who instantly tends to place people at ease. Her friendly, unassuming manner is her strength in building relationships with local residents and buyers alike.

A new generation
'making it happen'

After establishing our Artarmon office in 2009, Marriott Lane Real Estate have been conscious of Gil's legacy and have sought to model ourselves on the ideals and standards that were synonymous with Gil's process. This year it is my great pleasure to welcome the Davis name back to Artarmon real estate with Gil's daughter **Rebecca Davis** joining the Marriott Lane team.

Rebecca has really hit the ground running since joining Marriott Lane, listing 8 Carlos Road in her first month and recently selling the property prior to auction, achieving a tremendous result for her clients. She has also been instrumental in the sale of a house in Parkes Road and units in Robert Street, Cleland Road, Francis Road and Ralston Street in the past month. Rebecca believes strongly in her father's ideals of communicating a clear and honest price guide up front with buyers and then maintaining an open and straight-forward communication throughout the sale campaign. When you deal with Rebecca, what you get is what you see.

Growing up, Rebecca lived and breathed real estate. Conversations over dinner invariably revolved around the latest exciting developments of local sales, weekends were often punctuated by helping dad putting sold stickers on copious numbers of flyers. Rebecca even recalls picnicking with local homeowners during the Duntroon Avenue development site planning phase near St. Leonards station. While studying a Bachelor of Business Administration at university, Rebecca helped

And so, with the Davis name back in Artarmon real estate, Marriott Lane is proud to be 'making it happen' again in Artarmon. It is my great pleasure to form a winning selling team with Rebecca. Keep your eyes in your local streets. I suspect you will be seeing a lot more of our faces on signboards in your area. ■

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