

Introducing Tony Cant Real Estate's Top Men in Real Estate

Among the award winning team of almost 30 at Tony Cant Real Estate are 10 top men in real estate. The commercial sales, leasing and property management team consists of Peter Sarroff, Brian Clarke, Tony Compton, Phillip Norrie and Adam Brown. While the men in our residential sales team consist of Kyle Cable and Shayne McHenry. The management team leading Tony Cant Real Estate includes director Andrew Cant, financial manager Mark Farley and business manager Peter Hogan.

Peter Hogan was born and bred in the country and with a strong passion for the industry started as a rural stock and station agent in his late teens. He then went on to become one of Australia's youngest auctioneers. Over the following 35 years he has owned and managed real estate agencies in Sydney and the Hunter which has left him well equipped to be Licensee of the diverse Tony Cant Real Estate. Peter has been with the company for 6 years and enjoys the challenge of managing the strong commercial and residential sectors within Tony Cant Real Estate.

Peter Sarroff is the senior commercial sales and leasing consultant who has been with Tony Cant Real Estate for more than 30 years. Through the years there have been many successes for Peter. One in particular was the \$20 million sale of the Mineral Resource Building in Maitland. Peter has always had an interest in real estate. He said "I am a straight shooter who enjoys dealing with clients and through strong negotiation skills brings them the results they are after." Peter aims to keep working successfully in the industry that he knows and loves.

Brian Clarke has been in the real estate industry for seven years and is a commercial sales and leasing consultant. Brian brings a strong attention to detail and exceptional customer care and follow-up and aims to have a strong client base through good service. "Commercial Real Estate is very rewarding as it involves a lot of repeat business and long term clients," he said.

Adam Brown is a property officer and has always found the industry appealing. "It's a professional industry where and I could see myself" he said. Adam enjoys helping prospective tenants find a rental property and aims to be successful and still enjoy the industry in the future. The best thing about his career is that it provides something new every day. "When you walk in you never know what each day will bring," he said.



L - R Peter Sarroff; Peter Hogan; Brian Clarke; Adam Brown; Kyle Cable and Phillip Norrie

Kyle Cable is a property consultant who did his Real Estate Management Diploma at Passmore's College and fell in love with real estate eight years ago during his work placement. "I then got immediately employed as a residential sales agent in Maitland. "Having dealt personally in real estate for years I always had a keen interest in the industry. I enjoy dealing with people and found it a stimulating and rewarding profession." Kyle feels that true success is when he has helped clients get the positive results they want. Over the years he has enjoyed many successes including selling many properties at full asking price and beyond. Kyle has sold more than 400 properties in the past

eight years. His goal is to continue in real estate retaining his passion for the industry.

Phillip Norrie started his real estate career with Tony Cant Real Estate in 2009 as a commercial leasing and sales consultant. Phillip has always had a strong interest in real estate so saw this industry as a natural extension of the upstream work he was involved in for the past 24 years. Phillip brings a keen commercial eye to the industry and aims to be successful, by assisting clients in reaching the best possible outcomes.

As a team of Top Men, these Gentlemen bring a wealth of experience and expertise to the Real Estate Industry.

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