

# 10 REASONS TO BUY NOW

- 1** A choice of properties are available in all price ranges.  
Less competition amongst buyers generates great buying conditions
- 2** Recently built homes on the market cannot be replaced for the same money due to rising building costs. Therefore properties yet to be constructed will be smaller or more expensive.
- 3** Available sections are limited in numbers.  
Any newly released land will cost more to buy and rising building costs will make them an expensive option.
- 4** Fewer Building Consents are being issued.  
As properties currently on the market are purchased, and fewer newly built houses become available, the choice and opportunity to buy a new, quality property will be reduced and more expensive.
- 5** Inflation, demand for increased wages and the rise in building materials will cause the cost of any new construction to rise.
- 6** Many Investors are currently looking at selling off their rental properties.  
This creates less availability of rental accommodation which will cause rent prices to rise.  
This will generate even less financial ability to enable renters to purchase a home. So buy now!
- 7** Knowing when the absolute bottom of the market has been reached is very difficult.  
When the market turns upwards it tends to move very fast.  
You can only know for certain once that time has passed.
- 8** Interest rates are predicted to start falling before the end of the year.  
Some are already dropping eg. the BNZ 5 year rate.  
When this happens, more buyers will enter the market and prices will rise.
- 9** It's currently a time of almost full employment, wages are under upward pressure, tax cuts are coming and some banks predict interest rate falls are less than 6 months away.  
This is a good time to buy – in fact it's a buyer's market.
- 10** You can finally stop looking and get on with living.

**Our advice is to find the home that suits you.**

**Establish a price that you would be happy to pay and offer it.**

**The next 2 or 3 years will quickly pass and this current market uncertainty will be a distant memory.**

**However, in that time you will have enjoyed living in a home you love, that suits you and your family and that you can afford.**

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